



MIDWEST COMPUTER PRODUCTS, INC.

**Americas Strategic Accounts Customer Pricing**

January 1, 2008

NOTES	PART NUMBER	RESOLUTION/DESCRIPTION	WEIGHT (LBS)	PROGRAM PRICE
<b>MOBILE</b>				
	IN10	DLP XGA 1800 lu	2.4	\$1,080
	IN15	DLP XGA 2500 lu	3.9	\$1,357
	M6	DLP XGA 1800 lu	2.4	\$1,080
	M8	DLP XGA 2000 lu	3.9	\$1,170
	M9	DLP XGA 2500 lu	3.9	\$1,357
<b>MEETING ROOM</b>				
	IN24+	DLP SVGA 2400 lu	5.95	\$572
	IN26+	DLP XGA 2400 lu	5.95	\$716
4	IN34	DLP XGA 2500 lu	5.2	\$888
	IN35	DLP XGA 2500 lu	5	\$1,027
	IN35W	DLP WXGA 2500 lu	5	\$1,265
1	IN37	DLP XGA 3000 lu	5	\$1,143
	IN38	DLP XGA 3500 lu	7	\$1,737
	C250	DLP XGA 2500 lu	5	\$1,027
	C250W	DLP WXGA 2500 lu	5	\$1,265
	C310	DLP XGA 3000 lu	5	\$1,177
1	C315	DLP XGA 3000 lu	5	\$1,143
	C350	DLP XGA 3000 lu	5	\$1,737
<b>INSTALLATION &amp; INTEGRATION</b>				
1	IN42+	LCD XGA 4000 lu	15.7	\$2,501
	LP850	LCD XGA 4500 lu	17	\$3,365
	LP860	LCD SXGA+ 3500 lu	17	\$4,113
1	C445+	LCD XGA 4000 lu	15.7	\$2,501
4	C450	LCD XGA 4500 lu	17	\$3,365
	C460	LCD SXGA+ 3500 lu	17	\$4,113

**Notes:**

- 1 Price Decrease
- 2 Price Increase
- 3 New Product
- 4 Limited Supply - Please call for availability, product may not be available for new orders

**InFocus Confidential**

NOTES	MARKETING ITEM CODE	DESCRIPTION	PROJECTOR USED WITH (IF APPLICABLE)	LIST PRICE	PROGRAM PRICE
<b>Solutions</b>					
	INLITESHOW2	Wireless Media Adapter		\$249	\$196
<b>Cables</b>					
	HW-VGA2OUT-R	1-IN-2-OUT VGA Distribution Amplifier (RoHS)		\$175	\$135
	SP-AV30-R	Audio Video Cable, 30ft. (RoHS)		\$19	\$14
	SP-CPNT-10M-R	Component Cable (RoHS)		\$99	\$65
	SP-CPSTVID-5M	High Performance Composite Video Cable, 16ft.		\$39	\$30
	SP-DVI-ADPT-R	M1 to DVI-D Adapter (RoHS)		\$49	\$37
	SP-DVI-A-F-R	M1 to VGA(F)-USB-B(F) Cable (RoHS)		\$19	\$14
	SP-DVI-A-R	M1 to VGA-USB-A Cable 16 ft (RoHS)		\$59	\$45
	SP-DVI-D-R	M1 to USB/DVI-D Cable (RoHS)		\$59	\$45
	SP-HDMI-10M-R	HDMI cable (RoHS)		\$149	\$98
	SP-HDMI-ADPT-R	HDMI to M1 Adapter (RoHS)		\$49	\$37
	SP-M1-10M-R	10 Meter Cable without USB Service (RoHS)		\$129	\$99
	SP-M1-ADPT-R	Component Video to M1 Adapter (RoHS)		\$49	\$37
	SP-RCAAUD-5M	High Performance RCA Audio Cable, 16ft.		\$39	\$30
	SP-SVIDEO-10M	High Performance S-Video Cable, 33ft.		\$49	\$37
	SP-SVIDEO-5M	High Performance S-Video Cable, 16ft.		\$39	\$30
	SP-USB-11M	11 meter (36 ft) USB Cable		\$25	\$19
	SP-VESA-ADPT-R	Component to Vesa Adapter Service (RoHS)		\$19	\$14
	SP-VGA-11M	11 meter (36 ft) VGA Cable (M-M)		\$49	\$37
	SP-VGAEXT-11M	11 meter (36 ft) VGA Extension Cable (F-M)		\$49	\$37
	SP-VGAEXT50-D-R	VGA Cable, Line AMP Extension Solution 110/120v, 50 ft (RoHS)		\$319	\$245
	SP-VIDEO-ADPT	Cable, Component Video Adapter		\$19	\$14
<b>Optional Cases &amp; Case Accessories</b>					
	CA-ATA-INST2	ATA Shipping case: Installation & Integration	Recommended for Use with Systems Installation Products	\$499	\$418
	CA-ATA-MOB	ATA Shipping case: Mobile	Recommended for Use with Mobile Products	\$399	\$337
	CA-ATA-MTG	ATA Shipping case: Meeting Room	Recommended for Use with Meeting Room Products	\$429	\$363
	CA-BACKPACK-UNIV	Universal Backpack - InFocus Branded	Recommended for Use with Mobile or Meeting Room Products	\$79	\$55
	CA-BRIEFCASE-UNIV	Black Polyester Briefcase - InFocus branded - room for laptop, projector & accessories	Recommended for Use with Mobile or Meeting Room Products	\$89	\$72
	CA-BRIEFCASE-UNIV-NB	Black Polyester Briefcase - non-branded - room for laptop, projector & accessories	Recommended for Use with Mobile or Meeting Room Products	\$89	\$72
	CA-CASE-01	Black Polyester Soft Carry Case with Shoulder Strap - InFocus branded	Recommended for Use with Mobile Products with the exception of IN12 or M8	\$49	\$43
	CA-CASE-01-NB	Black Polyester Soft Carry Case with Shoulder Strap - non-branded	Recommended for Use with Mobile Products with the exception of IN12 or M8	\$49	\$43
	CA-CASE-02	Black Polyester Soft Carry Case with Shoulder Strap - Mtg Rm - InFocus branded	Recommended for Use with Meeting Room Products and IN12 & M8 with extra headroom	\$55	\$50
	CA-CASE-02-NB	Black Polyester Soft Carry Case with Shoulder Strap - Mtg Rm - non-branded	Recommended for Use with Meeting Room Products and IN12 & M8 with extra headroom	\$55	\$50
	CA-POUCH-01	Accessory Pouch for cables and remote (5in. x 9in. x 2in.)		\$10	\$9
	CA-ROLLERCASE-UNIV	Black Polyester Roller case with telescoping handle - InFocus branded - room for laptop, projector & accessories	Recommended for Use with Mobile or Meeting Room Products	\$139	\$120
	CA-ROLLERCASE-UNIV-NB	Black Polyester Roller case with telescoping handle - non-branded - room for laptop, projector & accessories	Recommended for Use with Mobile or Meeting Room Products	\$139	\$120
<b>Mounts &amp; Extensions</b>					
4, 6	SP-CEIL-012	Projector Mount	SP-777	\$198	\$142
	SP-CEIL-UNIV	Universal Ceiling Mount	For Use with all Projectors with the Exception of SP777 and Mobile Products	\$234	\$125
	SP-EXTARM-01	Ceiling Mount Extension Arm: 6in. - 9in.	SP-CEIL-UNIV, SP-CEIL-012	\$79	\$77
	SP-EXTARM-02	Ceiling Mount Extension Arm: 12in. - 18in.	SP-CEIL-UNIV, SP-CEIL-012	\$119	\$94
	SP-EXTARM-03	Ceiling Mount Extension Arm: 18in. - 24in.	SP-CEIL-UNIV, SP-CEIL-012	\$129	\$101
	SP-EXTARM-04	Ceiling Mount Extension Arm: 24in. - 36in.	SP-CEIL-UNIV, SP-CEIL-012	\$149	\$117
	SP-LTMT-PLTB	Ceiling Plate	SP-CEIL-UNIV	\$129	\$84
<b>Projection Screens &amp; Screen Accessories</b>					
	SC-CEILCLIP-01	Screen False Ceiling Mount T-Bar Scissor Clip, White	Recommended for Use with Pull Down Screens	\$12	\$11
	SC-PD-100	Manual Pull Down Screen: 100in. Diagonal, 4:3 ratio, White	Recommended for Use with Meeting Room Products	\$159	\$88
	SC-PD-120	Manual Pull Down Screen: 120in. Diagonal, 4:3 ratio, White	Recommended for Use with Meeting Room Products	\$189	\$102
	SC-PD-80	Manual Pull Down Screen: 80in. Diagonal, 4:3 ratio, White	Recommended for Use with Meeting Room Products	\$119	\$67
	SC-PU-50	Manual Table Top Pull Up Screen: 50in. Diagonal, 4:3 ratio, White	Recommended for Use with Mobile Products	\$309	\$173
	SC-PU-60	Manual Pull Up Screen: 60in. Diagonal, 4:3 ratio, White	Recommended for Use with Meeting Room Products	\$399	\$234
	SC-WALLBRACK-01	Screen Wall Mount Extension Bracket, White, 6in.	Recommended for Use with Pull Down Screens	\$20	\$19
	SC-WALLBRACK-02	Screen Wall Mount Extension Bracket, White, 10in. Or 14in.	Recommended for Use with Pull Down Screens	\$30	\$28
	SC-WSPD-92	Manual Pull Down Screen: 92in. Diagonal, 16:9 ratio, White	Recommended for Use with Play Big Products	\$179	\$121
4	SC-WSPU-70	Manual Pull Up Screen: 70in. Diagonal, 16:9 ratio, White	Recommended for Use with Play Big Products	\$279	\$186
<b>Projector Security</b>					
	SEC-LOCK-01	Security Lock		\$59	\$37
<b>Remotes</b>					
	HW-COMMANDER	Full Featured Remote with mouse control, backlighting, laser and more	Mobile, Meeting Room and Installation products with the exception of IN12 or M8	\$89	\$65
	HW-PRESENTER-RF-R	Presenter RF remote with Receiver (RoHS)	Mobile, Meeting Room and Installation products	\$99	\$76

NOTES	MARKETING ITEM CODE	DESCRIPTION	PROJECTOR USED WITH (IF APPLICABLE)	LIST PRICE	PROGRAM PRICE
4	HW-WALLREMOTE-1	In-Wall Control System Remote		\$249	\$176
<b>Optional Lenses</b>					
	LENS-022	Short Throw Fixed Lens (0.8:1)	LP850, LP860, C450, C460	\$1,499	\$1,154
	LENS-023	Short Throw Zoom Lens (1.1 - 1.5:1)	LP850, LP860, C450, C460	\$1,699	\$1,319
	LENS-024	Long Throw Zoom Lens (2.2 - 4.1:1)	LP850, LP860, C450, C460	\$1,699	\$1,319
	LENS-025	Ultra Long Throw Zoom Lens (3.9 - 7.3:1)	LP850, LP860, C450, C460	\$1,999	\$1,539
	LENS-037	Short Throw Fixed Lens	IN42, IN42+, C445, C445+	\$1,499	\$1,154
	LENS-038	Short Throw Lens	IN42, IN42+, C445, C445+	\$1,699	\$1,319
	LENS-039	Long Throw Lens	IN42, IN42+, C445, C445+	\$1,699	\$1,319
	LENS-040	Ultra Long Throw Lens	IN42, IN42+, C445, C445+	\$1,999	\$1,539
<b>Replacement Lamps</b>					
4	LAMP-017	Replacement Lamp, 2000 Hours	DP6850(+)	\$469	\$439
4	LAMP-027	Replacement Lamp	X350	\$479	\$448
4	LAMP-031	Replacement Lamp, 2000 Hours	DP6155	\$419	\$392
	SP-LAMP-003	Replacement Lamp, 4000 Hours	LP70, LP70+, DP1000X, M2+	\$419	\$373
	SP-LAMP-005	Replacement Lamp, 2000 Hours	LP240, DP2000S	\$389	\$345
	SP-LAMP-006	Replacement Lamp SP5700, SP7200, SP7205, SP7210: 3000 Hours; Replacement Lamp LP650, DP6500X: 1500 Hours	LP650, DP6500X, SP-5700, SP-7200, SP-7205, SP-7210	\$549	\$463
	SP-LAMP-007	Replacement Lamp, 2000 Hours	LP250, DP2000X	\$389	\$345
	SP-LAMP-009	Replacement Lamp, 4000 Hours	X1, X1A, SP-4800	\$299	\$281
	SP-LAMP-012	Replacement Lamp, 2000 Hours	LP815, LP820, DP8200X, C410, C420	\$449	\$347
	SP-LAMP-013	Replacement Lamp, 2000 Hours	LP120, DP1200X, M1	\$419	\$321
	SP-LAMP-015	Replacement Lamp, 2000 Hours	LP840, DP8400X, C440	\$449	\$404
	SP-LAMP-016	Replacement Lamp, 2000 Hours	LP850, LP860, DP8500X, C450, C460	\$579	\$432
	SP-LAMP-017	Replacement Lamp, 2000 Hours	LP540, LP640, C160, C180, SP5000	\$402	\$300
	SP-LAMP-018	Replacement Lamp, 4000 Hours	X2, X3, C110	\$299	\$279
	SP-LAMP-019	Replacement Lamp, 2000 Hours	IN32, IN34, IN34EP, C170, C175, C185, LP600	\$499	\$435
4	SP-LAMP-022	Replacement Lamp, 4000 Hours	TD61, SP50MD10, SP61MD10	\$529	\$495
	SP-LAMP-024	Replacement Lamp, 3000 Hours	IN24, IN26, IN24EP	\$249	\$220
	SP-LAMP-026	Replacement Lamp, 3500 Hours	IN35, IN35W, IN35WEP, IN36, IN37, IN37EP, C250, C250W, C310, C315	\$499	\$435
	SP-LAMP-027	Replacement Lamp, 2000 Hours	IN42, IN42+, C445, C445+	\$499	\$439
	SP-LAMP-028	Replacement Lamp, 2000 Hours	IN24+, IN26+, IN26+EP	\$249	\$220
	SP-LAMP-029	Replacement Lamp, 2000 Hours	IN12, M8	\$389	\$351
	SP-LAMP-031	Ceiling Mounted Replacement Lamp, 2000 Hours	IN12, M8 in Ceiling Mount mode	\$399	\$362
	SP-LAMP-033	Replacement Lamp, 4000 Hours	IN10, M6	\$419	\$373
	SP-LAMP-034	Replacement Lamp, 2000 Hours	IN38, C350	\$409	\$361
	SP-LAMP-035	Replacement Lamp, 2000 Hours * Not to be used in ceiling mount mode	IN15, M9	\$399	\$361
	SP-LAMP-036	Ceiling Mounted Replacement Lamp, 2000 Hours	IN15, M9 in Ceiling Mount mode	\$399	\$361
	SP-LAMP-LP1	Replacement Lamp, 3000 Hours	LP130	\$379	\$336
4	SP-LAMP-LP3F	Replacement Lamp, 2000 Hours * Please verify S/N eligibility prior to ordering at www.infocus.com/service	LP340, LP340B, LP350	\$409	\$383
4	SP-LAMP-LP5F	Replacement Lamp, 2000 Hours * Please verify S/N eligibility prior to ordering at www.infocus.com/service	LP500, LP530	\$419	\$392

- Notes:
- 1 Price Decrease - Applies to all price categories unless specific category listed in parenthesis
  - 2 Price Increase - Applies to all price categories unless specific category listed in parenthesis
  - 3 New Product - Added to the schedule
  - 4 Limited Supply - Please call for availability, product may not be available for new orders
  - 5 Product Available to Authorized ScreenPlay Resellers Only