



MIDWEST COMPUTER PRODUCTS, INC.

Americas Strategic Accounts Customer Pricing
June 1, 2008

NOTES	PART NUMBER	RESOLUTION/DESCRIPTION	WEIGHT (LBS)	PROGRAM PRICE
MOBILE				
	IN10	DLP XGA 1800 lu	2.4	\$1,042
3	IN1100	DLP XGA 2000 lu	7.5	\$1,129
3	IN1102	DLP WXGA 2000 lu	7.5	\$1,216
	IN15	DLP XGA 2500 lu	3.9	\$1,259
	M6	DLP XGA 1800 lu	2.4	\$1,042
	M9	DLP XGA 2500 lu	3.9	\$1,259
MEETING ROOM				
4	IN24+	DLP SVGA 2400 lu	5.95	\$572
	IN2102	DLP SVGA 2500 lu	6.9	\$546
	IN2104	DLP XGA 2500 lu	6.9	\$659
	IN2106	DLP WXGA 2500 lu	6.9	\$921
	IN35	DLP XGA 2500 lu	5	\$981
	IN35W	DLP WXGA 2500 lu	5	\$1,217
	IN37	DLP XGA 3000 lu	5	\$1,099
3	IN3102	DLP XGA 3000 lu	14.3	\$1,411
3	IN3104	DLP XGA 3500 lu	14.3	\$1,694
3	IN3106	DLP WXGA 3000 lu	14.3	\$1,694
	IN38	DLP XGA 3500 lu	7	\$1,650
	A1100	DLP SVGA 2500 lu	6.9	\$546
	A1200	DLP XGA 2500 lu	6.9	\$659
	A1300	DLP WXGA 2500 lu	6.9	\$921
	C250	DLP XGA 2500 lu	5	\$981
	C250W	DLP WXGA 2500 lu	5	\$1,217
	C315	DLP XGA 3000 lu	5	\$1,099
	C350	DLP XGA 3500 lu	7	\$1,650
INSTALLATION & INTEGRATION				
	IN42+	LCD XGA 4000 lu	15.7	\$2,501
	IN5102	LCD XGA 4000 lu	15.7	\$2,471
	IN5104	LCD WXGA 4000 lu	15.7	\$3,177
	IN5106	LCD XGA 5000 lu	15.7	\$3,530
	LP850	LCD XGA 4500 lu	17	\$3,216
	LP860	LCD SXGA+ 3500 lu	17	\$3,931
4	C445+	LCD XGA 4000 lu	15.7	\$2,501
	C450	LCD XGA 4500 lu	17	\$3,216
	C460	LCD SXGA+ 3500 lu	17	\$3,931
VALUE				
3	XS1	DLP XGA 2200 lu	9.2	\$1,112

Notes:

- 1 Price Decrease
- 2 Price Increase
- 3 New Product
- 4 Limited Supply - Please call for availability, product may not be available for new orders

America's Strategic Accounts Accessory Pricing

June 1, 2008

NOTES	MARKETING ITEM CODE	DESCRIPTION	PROJECTOR USED WITH (IF APPLICABLE)	LIST PRICE	PROGRAM PRICE
Solutions					
	INLITESHOW2	Liteshow II wireless media adapter		\$249	\$196
	INLITESHOW-MOUNT	Mount; attaches INLITESHOW products to universal ceiling mount	INLITESHOW II, SP-CEIL-UNIV	\$45	\$36
Cables					
	HW-VGA2OUT-R	1-IN-2-OUT VGA Distribution Amplifier (RoHS)		\$175	\$135
	SP-AV30-R	Audio Video Cable, 30ft. (RoHS)		\$19	\$14
	SP-CPNT-10M-R	Component Cable (RoHS)		\$99	\$65
	SP-CPSTVID-5M	High Performance Composite Video Cable, 16ft.		\$39	\$30
	SP-DVI-ADPT-R	M1 to DVI-D Adapter (RoHS)		\$49	\$37
	SP-DVI-A-F-R	M1 to VGA(F)-USB-B(F) Cable (RoHS)		\$19	\$14
	SP-DVI-A-R	M1 to VGA-USB-A Cable 16 ft (RoHS)		\$59	\$45
	SP-DVI-D-R	M1 to USB-DVI-D Cable (RoHS)		\$59	\$45
	SP-HDMI-ADPT-R	HDMI to M1 Adapter (RoHS)		\$49	\$37
	SP-M1-10M-R	10 Meter Cable without USB Service (RoHS)		\$129	\$99
	SP-M1-ADPT-R	M1 to VGA and USB Adapter (RoHS)		\$49	\$37
	SP-RCAAUD-5M	High Performance RCA Audio Cable, 16ft.		\$39	\$30
	SP-SVIDEO-10M	High Performance S-Video Cable, 33ft.		\$49	\$37
	SP-SVIDEO-5M	High Performance S-Video Cable, 16ft.		\$39	\$30
	SP-USB-11M	11 meter (36 ft) USB Cable		\$25	\$19
	SP-VESA-ADPT-R	Component to Vesa Adapter Service (RoHS)		\$19	\$14
	SP-VGA-11M	11 meter (36 ft) VGA Cable (M-M)		\$49	\$37
	SP-VGAEXT-11M	11 meter (36 ft) VGA Extension Cable (F-M)		\$49	\$37
	SP-VGAEXT50-D-R	VGA Cable, Line AMP Extension Solution 110/120v, 50 ft (RoHS)		\$319	\$245
	SP-VIDEO-ADPT	Cable, Component Video Adapter		\$19	\$14
Optional Cases & Case Accessories					
	CA-ATA-INST2	ATA Shipping case: Installation & Integration	Recommended for Use with Systems Installation Products	\$499	\$418
	CA-ATA-MOB	ATA Shipping case: Mobile	Recommended for Use with Mobile Products	\$399	\$337
	CA-ATA-MTG	ATA Shipping case: Meeting Room	Recommended for Use with Meeting Room Products	\$429	\$363
	CA-BACKPACK-UNIV	Universal Backpack - InFocus Branded	Recommended for Use with Mobile or Meeting Room Products	\$79	\$55
	CA-BRIEFCASE-UNIV	Black Polyester Briefcase - InFocus branded - room for laptop, projector & accessories	Recommended for Use with Mobile or Meeting Room Products	\$89	\$72
	CA-CASE-01	Black Polyester Soft Carry Case with Shoulder Strap - InFocus branded	Recommended for Use with Mobile Products with the exception of IN12, IN15, M8 or M9	\$49	\$43
	CA-CASE-02	Black Polyester Soft Carry Case with Shoulder Strap - Mtg Rm - InFocus branded	headroom	\$55	\$50
4	CA-POUCH-01	Accessory Pouch for cables and remote (5in. x 9in. x 2in.)		\$10	\$9
	CA-ROLLERCASE-UNIV	Black Polyester Roller case with telescoping handle - InFocus branded - room for laptop, projector & accessories	Recommended for Use with Mobile or Meeting Room Products	\$139	\$120
Mounts & Extensions					
	SP-CEIL-UNIV	Universal Ceiling Mount	For Use with all Projectors with the Exception of SP777 and Mobile Products	\$234	\$109
	SP-EXTARM-01	Ceiling Mount Extension Arm: 6in. - 9in.	SP-CEIL-UNIV, SP-CEIL-012	\$79	\$77
	SP-EXTARM-02	Ceiling Mount Extension Arm: 12in. - 18in.	SP-CEIL-UNIV, SP-CEIL-012	\$119	\$94
	SP-EXTARM-03	Ceiling Mount Extension Arm: 18in. - 24in.	SP-CEIL-UNIV, SP-CEIL-012	\$129	\$101
	SP-EXTARM-04	Ceiling Mount Extension Arm: 24in. - 36in.	SP-CEIL-UNIV, SP-CEIL-012	\$149	\$117
	SP-LTMT-PLTB	Ceiling Plate	SP-CEIL-UNIV	\$129	\$84
	SP-WALL-ARM	Allows wall mounting of universal ceiling mount	SP-CEIL-UNIV	\$62	\$48
Projection Screens & Screen Accessories					
	SC-CEILCLIP-01	Screen False Ceiling Mount T-Bar Scissor Clip, White	Recommended for Use with Pull Down Screens	\$12	\$11
	SC-PD-100	Manual Pull Down Screen: 100in. Diagonal, 4:3 ratio, White	Recommended for Use with Meeting Room Products	\$159	\$88
	SC-PD-120	Manual Pull Down Screen: 120in. Diagonal, 4:3 ratio, White	Recommended for Use with Meeting Room Products	\$189	\$102
	SC-PD-80	Manual Pull Down Screen: 80in. Diagonal, 4:3 ratio, White	Recommended for Use with Meeting Room Products	\$119	\$67
	SC-PDW-106	Manual Pull Down Screen: 106in. Diagonal, 16:10 ratio with speed controlled retraction for WXGA projectors	IN35W, IN35WEP, C250W, IN2106, IN2106EP, A1300	\$199	\$143
	SC-PU-50	Manual Table Top Pull Up Screen: 50in. Diagonal, 4:3 ratio, White	Recommended for Use with Mobile Products	\$259	\$132
	SC-PU-60	Manual Pull Up Screen: 60in. Diagonal, 4:3 ratio, White	Recommended for Use with Meeting Room Products	\$269	\$154
	SC-PUW-70	Manual Pull Up Screen, 70in Diagonal, 16:10 ration for WXGA projectors	IN35W, IN35WEP, C250W, IN2106, IN2106EP, A1300	\$279	\$158
	SC-WALLBRACK-01	Screen Wall Mount Extension Bracket, White, 6in.	Recommended for Use with Pull Down Screens	\$20	\$19
	SC-WALLBRACK-02	Screen Wall Mount Extension Bracket, White, 10in. Or 14in.	Recommended for Use with Pull Down Screens	\$30	\$28
	SC-WSPD-92	Manual Pull Down Screen: 92in. Diagonal, 16:9 ratio, White	Recommended for Use with Play Big Products	\$179	\$121
Projector Security					
	SEC-LOCK-01	Security Lock		\$45	\$35
Remotes					

NOTES	MARKETING ITEM CODE	DESCRIPTION	PROJECTOR USED WITH (IF APPLICABLE)	LIST PRICE	PROGRAM PRICE
	HW-COMMANDER	Full Featured Remote with mouse control, backlighting, laser and more	Mobile, Meeting Room and Installation products with the exception of IN12, IN15, M8 or M9	\$89	\$65
	HW-NAVIGATOR-2	advanced remote with power, slide advance/return, menu, volume, custom, source, presets, mute, auto image		\$49	\$35
	HW-PRESENTER-RF-R	Presenter RF remote with Receiver (RoHS)	Mobile, Meeting Room and Installation products	\$99	\$76
Optional Lenses					
	LENS-022	Short Throw Fixed Lens (0.8:1)	LP850, LP860, C450, C460	\$1,499	\$1,154
	LENS-023	Short Throw Zoom Lens (1.1 - 1.5:1)	LP850, LP860, C450, C460	\$1,699	\$1,319
	LENS-024	Long Throw Zoom Lens (2.2 - 4.1:1)	LP850, LP860, C450, C460	\$1,699	\$1,319
	LENS-025	Ultra Long Throw Zoom Lens (3.9 - 7.3:1)	LP850, LP860, C450, C460	\$1,999	\$1,539
	LENS-037	Short Throw Fixed Lens	IN42, IN42+, C445, C445+	\$1,499	\$1,154
	LENS-038	Short Throw Lens	IN42, IN42+, C445, C445+	\$1,699	\$1,319
	LENS-039	Long Throw Lens	IN42, IN42+, C445, C445+	\$1,699	\$1,319
	LENS-040	Ultra Long Throw Lens	IN42, IN42+, C445, C445+	\$1,999	\$1,539
Replacement Lamps					
4	LAMP-017	Replacement Lamp, 2000 Hours	DP6850(+)	\$469	\$439
4	LAMP-031	Replacement Lamp, 2000 Hours	DP6155	\$419	\$392
	SP-LAMP-003	Replacement Lamp, 4000 Hours	LP70, LP70+, DP1000X, M2+	\$419	\$373
4	SP-LAMP-005	Replacement Lamp, 2000 Hours	LP240, DP2000S	\$389	\$345
	SP-LAMP-006	Replacement Lamp SP5700, SP7200, SP7205, SP7210: 3000 Hours; Replacement Lamp LP650, DP6500X: 1500 Hours	LP650, DP6500X, SP-5700, SP-7200, SP-7205, SP-7210	\$549	\$463
4	SP-LAMP-007	Replacement Lamp, 2000 Hours	LP250, DP2000X	\$389	\$345
	SP-LAMP-009	Replacement Lamp, 4000 Hours	X1, X1A, SP-4800	\$299	\$281
	SP-LAMP-012	Replacement Lamp, 2000 Hours	LP815, LP820, DP8200X, C410, C420	\$449	\$347
	SP-LAMP-013	Replacement Lamp, 2000 Hours	LP120, DP1200X, M1	\$419	\$321
	SP-LAMP-015	Replacement Lamp, 2000 Hours	LP840, DP8400X, C440	\$449	\$404
	SP-LAMP-016	Replacement Lamp, 2000 Hours	LP850, LP860, DP8500X, C450, C460	\$579	\$432
	SP-LAMP-017	Replacement Lamp, 2000 Hours	LP540, LP640, C160, C180, SP5000	\$402	\$300
	SP-LAMP-018	Replacement Lamp, 4000 Hours	X2, X3, C110	\$299	\$279
	SP-LAMP-019	Replacement Lamp, 2000 Hours	IN32, IN34, IN34EP, C170, C175, C185, LP600	\$499	\$435
4	SP-LAMP-022	Replacement Lamp, 4000 Hours	TD61, SP50MD10, SP61MD10	\$529	\$495
	SP-LAMP-024	Replacement Lamp, 3000 Hours	IN24, IN26, IN24EP	\$249	\$220
	SP-LAMP-026	Replacement Lamp, 3500 Hours	IN35, IN35W, IN35WEP, IN36, IN37, IN37EP, C250, C250W, C310, C315	\$499	\$435
	SP-LAMP-027	Replacement Lamp, 2000 Hours	IN42, IN42+, C445, C445+	\$499	\$439
	SP-LAMP-028	Replacement Lamp, 2000 Hours	IN24+, IN26+, IN26+EP	\$249	\$220
	SP-LAMP-029	Replacement Lamp, 2000 Hours * Not to be used in ceiling mount mode	IN12, M8	\$389	\$351
	SP-LAMP-031	Ceiling Mounted Replacement Lamp, 2000 Hours	IN12, M8 in Ceiling Mount mode	\$399	\$351
	SP-LAMP-033	Replacement Lamp, 4000 Hours	IN10, M6	\$419	\$373
	SP-LAMP-034	Replacement Lamp, 2000 Hours	IN38, C350	\$409	\$351
	SP-LAMP-035	Replacement Lamp, 2000 Hours * Not to be used in ceiling mount mode	IN15, M9	\$399	\$362
	SP-LAMP-036	Ceiling Mounted Replacement Lamp, 2000 Hours	IN15, M9 in Ceiling Mount mode	\$399	\$362
3	SP-LAMP-038	Replacement Lamp, 2000 Hours	IN5102, IN5104, IN5106	\$499	\$439
	SP-LAMP-039	Replacement Lamp, 2000 Hours	IN2102, IN2102EP, IN2104, IN2104EP, IN2106, A1100, A1200, A1300	\$199	\$160
3	SP-LAMP-040	Replacement Lamp, 3000 Hours	SX1	\$299	\$219
3	SP-LAMP-041	Replacement Lamp, 3000 Hours	IN3102, IN3104	\$499	\$402
3	SP-LAMP-042	Replacement Lamp, 2000 Hours	IN3106	\$499	\$439
3	SP-LAMP-043	Replacement Lamp, 3000 Hours	IN1100, IN1102	\$375	\$330
	SP-LAMP-LP1	Replacement Lamp, 3000 Hours	LP130	\$379	\$336
4	SP-LAMP-LP3F	Replacement Lamp, 2000 Hours * Please verify S/N eligibility prior to ordering at www.infocus.com/service	LP340, LP340B, LP350	\$409	\$383
4	SP-LAMP-LP5F	Replacement Lamp, 2000 Hours * Please verify S/N eligibility prior to ordering at www.infocus.com/service	LP500, LP530	\$419	\$392

- Notes:
- 1 Price Decrease - Applies to all price categories unless specific category listed in parenthesis
 - 2 Price Increase - Applies to all price categories unless specific category listed in parenthesis
 - 3 New Product - Added to the schedule
 - 4 Limited Supply - Please call for availability, product may not be available for new orders